

# National Conference for Nurse Practitioners

**NCNP Spring 2020: March 20 – 22, 2020**  
Gaylord Opryland • Nashville, TN

**NCNP Fall 2020: October 21 – 23, 2020**  
Paris Hotel • Las Vegas, NV



**National Conference  
for Nurse Practitioners**

*The Conference for Primary and Acute Care Clinicians*

## EXPO SPACE APPLICATION

**INSTRUCTIONS:** Complete all sections. Obtain authorized signature. Return with 50% deposit. See Payment Terms on reverse.

### 1. COMPANY INFORMATION:

For exhibitor listing please alphabetize company name under letter

COMPANY NAME

WEB ADDRESS

### 2. CONTACT INFORMATION:

Same contact for BOTH Expos

**NCNP Spring 2020 - March 20-22 - Nashville, TN**

NAME

TITLE

ADDRESS

CITY/STATE/POSTAL CODE

PHONE

E-MAIL

**NCNP Fall 2020 - October 20-23 - Las Vegas, NV**

NAME

TITLE

ADDRESS

CITY/STATE/POSTAL CODE

PHONE

E-MAIL

### 3. EXHIBIT SPACE PREFERENCE:

*Configuration*

In-Line                                  Island (includes 4 corners)  
In-Line Corner                          In-Line Perimeter (12' height)

*Competitors: Please do NOT assign my booth near the following companies.*

*Location (indicate booth numbers)*

**NCNP Spring 2020**

**NCNP Fall 2020**

- 1.
- 2.
- 3.

### 4. EXHIBIT SPACE RENTAL:

Island Booth	\$31.95 NSF
In-Line Booth	\$30.95 NSF
<i>Discounted Rates</i>	
Hospital/Recruitment	\$25.95 NSF
First-Time Exhibitor	\$20.95 NSF
Not for Profit	\$ 8.95 NSF

NCNP Spring 2020 total NSF	@ \$	= \$
NCNP Fall 2020 total NSF	@ \$	= \$
Corners for In-Line Booth(s)	@ \$100.00 each	= \$
Total	= \$	

**Less 25% discount for exhibiting in BOTH Expos = \$**

**Total Booth Fee = \$**

50% deposit = \$

### 5. PAYMENT INFORMATION:

Check enclosed payable to **National Conference for Nurse Practitioners**. Check must be in U.S. currency drawn on a U.S. Bank.

Mail to: Hall-Erickson, 98 E. Chicago Ave., Suite 201, Westmont, IL 60559-1559

Credit Card - Check here to have an invoice set with credit card payment information.

### 6. PRODUCTS AND SERVICES TO BE EXHIBITED:

Please indicate the most accurate description of your products and services. Choose only one response.

Association/Non-profit	Medical Information Software Company
Diagnostic Eqpt. Manufacturer	Pharmaceutical Company
Educational Material Publisher/Producer	Hospital Recruiting
Food, Nutrition Supplements	Government Agency
Wellness Products	School of Nursing
Other:	

### 7. AUTHORIZED SIGNATURE:

**This contract shall not be binding unless and until it is accepted and approved in writing by the Managing Director.** You are hereby authorized to reserve exhibit space for our use at the National Conference for Nurse Practitioners. We agree to exhibit under and comply with the terms and conditions of the agreement and the exhibit guidelines as stated in the forthcoming Expo Service Manual.

Name (print):

Title:

Signature:

Date:

**By signing this contract, the exhibitor agrees to receive materials by email, fax, and U.S. Mail from NCNP and its representatives and agents.**

**SUBMIT APPLICATION TO: Greg Andruch - Expo Manager**

Email: GAndruch@heiexpo.com • Phone: 630.929.7972 • Fax: 630.434.1216

Mail: Hall-Erickson, Exposition Management, 98 E. Chicago Ave., Ste. 201, Westmont, IL 60559-1559

# NATIONAL CONFERENCE FOR NURSE PRACTITIONERS

## EXPO RULES AND REGULATIONS

**ELIGIBILITY.** The exhibit is intended for organizations who wish to display scientific equipment, services and educational resources related to the interests of nurse practitioners and acute and primary clinicians. The National Conference for Nurse Practitioners ("NCNP") reserves the right to require the immediate withdrawal of an exhibit if it conflicts with the purposes of NCNP. Display of items unrelated to the scientific interest of NCNP will not be permitted.

**ASSIGNMENT OF EXHIBIT SPACE.** Space assignment is done on a priority system based upon an organization's total support of NCNP activities, including:

- Contributions, sponsorships, or other forms of support for NCNP programs and events
- Total amount of exhibit space purchased
- Advertising in Wolters Kluwer publications
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NCNP reserves the right to relocate space selected by the exhibitor. Relocations will be made only if deemed necessary and upon notification to the exhibitor by the Managing Director.

**COST OF EXHIBIT SPACE.** The standard in-line exhibit rate is \$30.95 per net square foot and the island exhibit rate is \$31.95 per net square foot. The discounted exhibit rate for Hospital/Recruitment organizations is \$25.95 per square foot and for Not-for-Profit organizations is \$8.95 per square foot. The discounted exhibit rate for a First-time exhibitor is \$20.95 per square foot. Corner premium for in-line booths is additional \$100 per open corner. Companies and organizations that exhibit in both the NCNP Spring and the NCNP Fall in the same year receive an additional 25% discount on their total exhibit space rental.

The price of exhibit space includes, in addition to the space itself for the entire exhibit period, draping for the sides and back wall, a standard booth sign showing firm name and booth number, badges to the exhibit hall for three exhibit personnel per 10' x 10' booth, janitorial service for the aisles of the exhibit area, perimeter security of the exhibit area, and a company listing in the Conference Proceedings and on the Mobile App.

**PAYMENT TERMS.** 50% of the Total Booth Fee is due with this application, and the remaining 50% balance is due 60 days prior to the opening date of the Expo. Applications received within 60 days of the opening date of the Expo require full payment of the Total Booth Fee for that Expo.

**CANCELLATION POLICY.** Notice of intent to downsize or withdraw must be received by the Managing Director in writing. No penalty if notice of intent to downsize or withdraw is received 120 prior to the opening date of the Expo. Fifty percent of the total cost of exhibit space under contract will be retained by NCNP if notice of intent to downsize or withdraw is received between 120 days and 60 days prior to the opening date of the Expo. No refund or deposit will be issued by NCNP if notice of intent to downsize or withdraw is received within 60 days of the opening date of the Expo. Withdrawal notice does not eliminate financial responsibility of balance due when downsizing or withdrawing.

**BOOTH INFORMATION.** Exhibitors will be notified of any infractions of the exhibit rules. In the event the exhibitor is not present, the general services contractor, with the approval of the Managing Directors, will provide required draping and submit charges to the exhibitor.

*Linear Booths:* All exhibit backgrounds must conform to the standards set by the Healthcare Convention and Exhibitors Association which are as follows: backgrounds are limited to 8 feet in height, unless located along the perimeter, and must not protrude from the back wall more than 50 percent; no exhibit construction will be permitted to exceed 40 inches except in the back one-half of the booth as noted above within 10 linear feet of an adjoining exhibit.

*Island Exhibits:* Island exhibits are defined as: any group of booths made up of four (4) or more booths with aisles on all four sides or two (2) or more contiguous booths facing two (2) or more booths across an aisle (aisle between may be carpeted). Island exhibits with aisles on all four sides may not block views of surrounding booths and should provide adequate see-through areas and entrances for easy flow of traffic.

**CONFIRMATION/BILLING.** Each exhibiting company will receive a confirmation and invoice. The confirmation will contain general information about the Expo and, most importantly, your assigned booth number. The invoice will specify the total cost of the contracted space, deposit received, and the balance due. Payment is due upon receipt of the invoice.

**EXHIBIT DECORATION AND DRAYAGE.** The Exhibitor Service Manual, contains order forms, furniture rental prices, union labor rates, special services, electrical work, additional signs, cleaning, floral, photography, etc., and information concerning warehouse shipping

and handling of exhibit materials will be e-mailed to each exhibiting company approximately 60 days prior to the Expo.

**DISTRIBUTION OF GIVEAWAYS.** To increase traffic in the Exhibit Hall, exhibitors are encouraged to give away appropriate promotional material from their booth only. Exhibitors may not distribute any material outside their booth (hotels, lobby areas, etc.). In keeping with the educational purpose of the exhibit program, all such giveaways, with the exception of literature, must have prior approval of the Managing Directors and must conform to acceptable and professional standards.

**FDA GUIDELINES.** Exhibitors are responsible for adhering to all established Food and Drug Administration guidelines for exhibiting products that are FDA approved and those that may be pending FDA approval. NCNP assumes no responsibility to obtain FDA approval.

**USE OF EXHIBIT SPACE.** The Managing Director reserves the right to approve the character of the display and to prohibit any display which, because of noise or other objectionable features, detracts from the general character of the Expo. No exhibitor shall assign, sublet or apportion of the whole or any part of the space without the knowledge and consent of the Managing Director. All exhibitors must wear NCNP exhibitor badges registered under the name of the exhibiting organization.

**SURVEYS/QUESTIONNAIRES.** Exhibitors may conduct market research by asking attendees to respond to surveys and questionnaires as long as the process is conducted in good taste. No harassing, hawking, or creating a disturbance will be allowed. The survey must be conducted from within the exhibit booth and must not disturb neighboring exhibitors. Canvassing will not be permitted in the aisles.

**DISMANTLING OF EXHIBITS.** Dismantling for NCNP Spring in Nashville, TN, begins at 1:30 pm on Sunday, March 22, 2020. Dismantling for NCNP Fall in Las Vegas, NV, begins at 1:30 pm on Friday, October 23, 2020. No Packing of equipment, literature, etc., or dismantling of exhibits will be permitted until the official closing time. Violators are subject to exclusion from exhibiting at future NCNP Expos.

**EXHIBITOR APPOINTED CONTRACTOR (EAC).** If you plan to use an Exhibitor Appointed Contractor to supervise the set up and dismantling of your exhibit, a certificate of insurance in the amount of \$2,000,000 liability to include property damage or with scope and limits of coverage satisfactory to NCNP must be received by the Managing Directors at least 60 days prior to the opening date of the Expo.

**MUSIC LICENSING.** NCNP does not obtain ASCAP or BMI licensing that will allow the use of copyrighted, recorded music in your booth. Exhibitors interested in playing copyrighted, recorded music in their booth must notify the Managing Director in writing and obtain the proper licensing from BMI or ASCAP. NCNP will not permit said activity without obtaining the proper licensing. Each exhibitor is responsible for its own actions if proper licensing is not arranged prior to playing copyrighted, recorded music in the booth. If an exhibitor playing copyrighted music cannot produce the proper documents, NCNP has no choice but to request that the music be turned off.

**LIABILITY.** Each party will be liable for negligent or intentional acts and omissions of its employees and other authorized representatives. The exhibitor agrees to indemnify and hold harmless The National Conference for Nurse Practitioners, Wolters Kluwer, the Managing Director, and the Convention Hotel from and against any and all liability for all costs, losses and damages, including reasonable court fees and court costs due to claims arising from personal injury and property damage or loss resulting from use of exhibit space.

**SECURITY/INSURANCE.** NCNP will provide reasonable security protection for the perimeter area of the exhibit hall during the entire exhibit period, including move in and move out. This does not guarantee or insure the exhibitor against loss. NCNP is not liable for any of exhibitor's property in its booth. Exhibitors desiring to carry insurance on their exhibits will place it at their own expense. All property destroyed or damaged by an exhibitor must be replaced in the original condition by the exhibitor or at the exhibitor's expense.

**CANCELLATION OF EXPOSITION.** It is mutually agreed that in the unlikely event of cancellation of The National Conference for Nurse Practitioners as a result of strikes, governmental regulations or other causes that would prevent its scheduled opening or continuance, this agreement will be terminated immediately, and NCNP shall determine an equitable basis for the refund of such portion of the exhibit fees as is possible, after due consideration of expenditures and commitments already made.

**NOTICE OF DISABILITY.** In compliance with the Americans with Disabilities Act of 1990, NCNP will make all reasonable efforts to accommodate persons with disabilities at its Expo.